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POST-SHOW REPORT



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AUSTRALIAN ENERGY WEEK 2016

REVIEW FROM THE CHAIR

Dear Energy Executive,

More than 400 attendees at Australian Energy Week in Melbourne in mid-June had the benefit of 88 expert presenters and panelists over 4 days, across 8 different tracks. They covered a wide range of issues that stand between the Australian community and achievement of the CoAG Energy Council's recently-announced goal of integrating energy and climate change policies to deliver secure supply and the lowest possible prices.

Not surprisingly, much of the speakers' focus - and the audience's questions - was on the drivers for change and the need for a durable, bipartisan approach to settle investors' nerves and to encourage lenders' support for new developments.

One of the most interesting questions was posed by speaker Roberto Bocco, Head of Energy Industries at the World Economic Forum. "We are witnessing a continuous trend for decarbonisation," he said, "but what if the future of energy is different from what we are expecting?" Diversity among leading nations pursuing the transformation of electricity supply, he pointed out, highlights that there is no single pathway to a more affordable, sustainable and secure energy system.

The capacity of the Australian Energy Week presenters to pursue the prospects of diversity and the differing pathways to our national energy future was, I think, the major strength of the conference - which will be held again in Melbourne in May next year.

Feedback from the attendees thronging the Albert Park venue for the event repeatedly pointed to the benefits of being exposed to a wide range of views in an environment notable for calm discussion - and, having organised and participated in a multitude of conferences over the past 35 years, I was struck by the high level of networking I saw around me.

If I had to pick two major issues that arose from the three days of conference discussion, I would go for the ongoing need to resolve the problem of capacity indigestion in the east coast generation market (and the strong sense that this could not be allowed to continue to drift) and the rising focus on building new high voltage interconnection between east coast States to cope with the continuing growth of wind power in particular.

Overall, to quote speaker Ian McLeod, Chairman of the energy committee of the Queensland Futures Institute, the conference yet again underscored that "change isn't easy" and "the journey is not over and never will be."



Keith Orchison
Director Coolibah Pty Ltd & Chair, Event Advisory Panel,
Australian Energy Week 2016



2016 EVENT KEY CONTRIBUTORS

Official 2016 Event Advisory Panel



STEPHANIE BASHIR Head of Policy & Regulation New Energy



Director of Energy Finance Studies Australasia Institute for Energy **Economics and Financial Analysis**



SIMON CAMROUX Manager Wholesale Markets Regulation



ROBERT CLARK Chair of Energy Strategy and Policy UNSW



GAVIN DUFTY Manager Policy and Research St Vincent de Paul Society



Managing Director Qenergy



Former Chief Executive Officer **United Energy and Multinet Gas**



Board Member **Energy Users Association of Australia**



ALISTAIR LEGGE General Manager Customer and Technology **United Energy and Multinet Gas**



Director Coolibah Ptv Ltd



CHARLES POPPLE Executive Advisor - Industry Development AusNet Services



CLARE SAVAGE Director Policy **Business Council of Australia**



ROSEMARY SINCLAIR Chief Executive Officer **Energy Consumers Australia**



ANTHONY VASSALLO Delta Electricity Chair in Sustainable Energy Development **University of Sydney**

Top speakers from Australian Energy Week 2016 included:



THE HON. JOSH FRYDENBERG MP Minister for Resources, Energy and Northern Australia **Australian Government**



JOHN PIERCE **Australian Energy Market Commission**



THE HON. LILY D'AMBROSIO MP Minister for Energy and Resources **Government of Victoria**



ANDY VESEY Managing Director and Chief Executive



FRANK CALABRIA Chief Executive Officer Energy Markets Origin Energy



PAUL ITALIANO Chief Executive Officer TransGrid



Managing Director and Chief Executive Officer **Snowy Hydro**



JON STRETCH Chief Executive Officer **FRM Power**



GREG EVERETT Managing Director **Delta Electricity**



MICHAEL FUGE Chief Executive Officer **Pacific Hydro**



SEAN MC GOLDRICK **Executive Manager Asset Management** Western Power



CHARLES POPPLE Executive Adviser - Industry Development **AusNet Services**



RAINER KORTE **Executive Manager Asset Management ElectraNet**



JAMES MYATT Co-founder and Chief Executive Officer Moio Power



KYLIE HARGREAVES Deputy Secretary NSW Department of Industry -**Division of Resources & Energy**

2016 EVENT AT A GLANCE



DAY 01 Pre-conference Full Day In-Depth Learning Sessions **3** 20 June

IN-DEPTH LEARNING SESSION A -THE FUTURE ENERGY IN-DEPTH LEARNING SESSION B -ENERGY PRODUCTIVITY & DEMAND OUTLOOK IN-DEPTH LEARNING SESSION C -ENERGY IN IOT IN-DEPTH LEARNING SESSION D -THE FUTURE GRID



EXPO

START OF MAIN CONFERENCE AND EXHIBITION

DAY 02 Main Conference - Plenary 21 June



The plenary day - Australia's Energy Markets Outlook - addressed the biggest issues facing the energy sector, designed to give all in attendance a high level overview of the outlook for all parts of the energy supply chain, from generation to end use, and their broader implications.

The plenary included an opening Ministerial Address as well as keynotes and a CEO Panel Session. Closing the day was a networking drinks reception and official event



dinner.



The NEM Future Forum

focused on addressing the

challenges and uncovering

the opportunities facing

consumer engagement,

changing demand patterns

technological landscape.

networks in a time of

rapidly increasing

and an evolving



ELECTRICITY

The Electricity Storage
Future Forum analysed the
outlook for the deployment
of storage technologies in
Australia, the new
business opportunities it
creates and its impact on
the energy existing



NextGen Energy ICT explored the exciting opportunities for energy companies to operate more efficiently and to deliver innovative services by analysing more and new data and embracing the digital evolution.



Future Generation focused on understanding the future energy mix in Australia, integrating more renewables into the grid, the outlook for specific generation technologies and the policies needed to reach desired outcomes.



EXPO

END OF MAIN CONFERENCE AND EXHIBITION

DAY 04 Energy Policy Forum 23 June

markets.



The Energy Policy Forum was designed to facilitate discussion between industry, end users and government at a state and federal level, to give attendees a better understanding of the policy outlook and to work towards better outcomes for all.



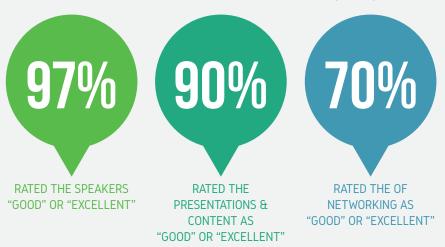


WHO ATTENDED AUSTRALIAN ENERGY WEEK 2016?

The conference and the exhibition are open only to paid delegates, ensuring the people you meet are the people you need to meet - senior level stakeholders in Australia's energy future.

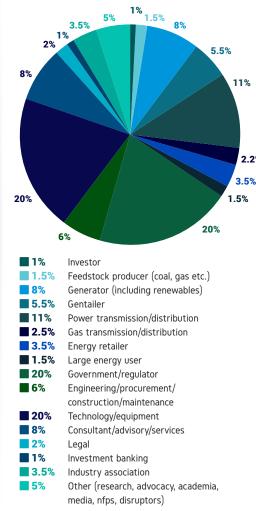


Satisfaction overall scores from our survey respondents:



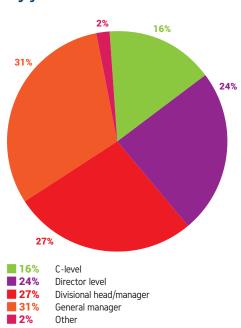
Our delegates came from: INTERNATIONAL 13% **NORTHERN TERRITORY** 5% **QUEENSLAND** WESTERN **AUSTRALIA** 13% 5% **NEW SOUTH WALES** 24% AUSTRALIAN CAPITAL **TERRITORY** 8% 32% TASMANIA

By organisation:



2.2%

By job title:



IN GOOD COMPANY



ORGANISATIONS THAT ATTENDED AUSTRALIAN ENERGY WEEK 2016 INCLUDED...

ABB Australia ACALET Acculec Group **ACIL Allen Consulting ADME Fuels** AF Smith & UASG **AEC** Aggreko AGL Energy Al Group Alinta Energy

Allens Altis Andritz **APR Energy** Asaleo Care Aspen Medical ATCO Australia Aurora Energy **AusNet Services**

Australian Alliance to Save Energy

Australian Energy Council Australian Energy Market Commission

Australian Energy Market Operator

Australian Energy Regulator Australian Renewable Energy

Agency Australian Solar Council

Autodesk Billcap

Bradman Carbon & Energy Recruitment

Brave Energy Capgemini Carnegie Wave Energy

CDM Smith Australia Citeos Clean Energy Regulator

Climate Council of Australia ClimateWorks Australia

Climate Change Authority

Clough

Consolidated Power Projects

Australia Coolibah

Creative Analytics

CSIRO

Cushman & Wakefield

DB Results Delta Flectricity

Department of Economic Development, Jobs, Transport

and Resources

Department of Energy and Water Supply, Queensland Department of Environment

Department of Industry -Division of Resources & Energy,

Department of Industry. Innovation and Science

DLA Piper DUET Group EcoGeneration **FDMI** ElectraNet

Electrix Elgas Limited

Embark Australia EMSc Asia Pacific

Energy Consumers Australia Energy Correction Options Energy Efficiency Council Energy Made Clean Energy Renaissance

Energy Skills Queensland EnergyAustralia **Epic Energy Ergon Energy ERM Power**

Essential Services Commission Federal Government

Freshwater Group gasTrading Australia

Gentrack

Global CCS Institute **Goldwind Australia**

Government of South Australia Government of Victoria

Greensync Honeywell Process Solutions

Horizon Power Hydro Tasmania IBM

Infigen Energy

Institute for Energy Economics and Financial Analysis Investor Group on Climate

Change

ITP Renewables

J & P Richardson Industries James Cook University

Jinora Corporation

John Laing **KPMG**

Landis+Gyr

Living Utilities, Lendlease Lowfoot Inc.

Lumo Energy M2 Energy Macquarie Bank

Macquarie Capital Australia Marchment Hill Consulting Marubeni Power Development

Minerals Council of Australia Minerva Advisory

Minter Ellison MMEM

Mojo Power (Enegeni) Momentum Energy

Oakley Greenwood Office of Environment and

Heritage Omexom Origin Energy Pacific Hydro Paragon Media

Powercor Australia Powerlink Queensland Powershop

Public Utilities Office - WA Department of Finance PwC Australia

OGC QIC

Quanta Services Australia Queensland Audit Office **Queensland Competition**

Authority

Queensland Productivity

Commission **RCR Infrastructure**

Red Energy Reposit Power Revium

Rio Tinto Rusal Australia SAI Global

SAP Australia SapientNitro Schweitzer Engineering

Laboratories Select Solutions

Service Stream

Siemens Australia - Energy Management Division Silver Spring Network

Simply Energy

Singapore Power Limited Skybridge

Snowy Hydro Splunk

St Vincent de Paul Society Stanwell

Sumitomo Mitsui Banking Corporation

TasNetworks Telstra

Territory Generation TESLA Asia Pacific The Boston Consulting Group

The Centre for International

Economics

Toshiba International

Corporation TR

Transfield Worley Power

Services TransGrid Treasury Trustpower **UGL** Limited

United Energy and Multinet

Gas

University of Melbourne University of Queensland University of Sydney University RMIT UNO Technology

UNSW Utilibill

Vanuatu Utilities Regulatory

Authority Vector Velocity Energy Vinci Energies

Visy Industries Wärtsilä Australia Weatherzone Western Power

Wilson Transformer

Company Windalliance Woolworths Food Group World Economic Forum

(Switzerland) World Energy Council

Zest Energy Zinfra Group

66 I found the sessions insightful, illuminating, easy to understand yet they opened up new and complex understandings for me. 55

-Policy Officer, Department of Industry, Innovation & Science



MARKETING ACTIVITY FOR AUSTRALIAN ENERGY WEEK 2016

We kept our partners' brands top of mind throughout the marketing campaign for Australian Energy Week 2016, with a significant investment in collateral, e-communications and advertising.

PRINTED BROCHURE MAILED TO 10,000 RECIPIENTS



PRINT ADVERTISING APPEARED IN •

Australian Energy Review

Gas Today

Energy Source and Distribution

AIE Energy News Journal

Utility Magazine



© CONTINUED ENGAGEMENT AND EXPOSURE THROUGH TWITTER



DEDICATED MICRO SITE •



TARGETED eDM CAMPAIGN ♥







EVENT LISTINGS, BANNER ADVERTS AND ONLINE PRESENCE FOR THE LEAD-UP TO THE EVENT

AUSTRALIAN **ENERGY** COUNCIL



coolibah















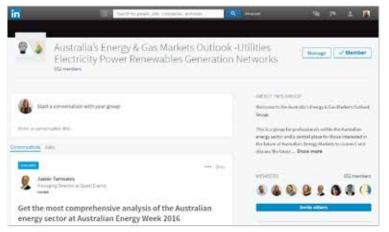








DEDICATED EVENT LINKEDIN GROUP WITH OVER 650 QUALIFIED SENIOR **ENERGY EXECUTIVES**



PARTNER EDMS SENT TO **EXTERNAL DATABASES OF UP TO** 11.000 CONTACTS **(2)**



CONFERENCE. INDUSTRY STREAMS. NETWORKING. 20-23 June 2016 Pullman & Mercure Melbourne Albert Park

As a valued reader of Renew Economy, we would like to invite you to attend the **Australian Energy Week**, being held in Melbourne from 20-23 June 2016.

Moving to a low carbon future needs to be a top priority, not only for the energy sector, but for the all Australians, and this goal requires the support of all - not just the renewables sector. This inaugural event brings together stakeholders from the entire energy supply chain to provide the necessary platform for analysis, debate and collaboration at a time when it is most needed.

Bringing together over 50 other speakers from across the energy settor including CEOs and executives from industry, government, regulators and end users, it promises to be the most significant energy event in 2016.

For a full look at the speakers and agenda for this 4-day, one-stop-shop energy event, please download the brochure here

ALL THE BIG ISSUES. ALL THE KEY PLAYERS. ALL UNDER ONE ROOF.









Frank Calabria

Paul Italiano

John Pierce Australian Energy Market Commission (AEMC)

'Ambrosio M Minister for

Managing Director and Officer AGL Energy

Chief Executive Officer Energy **Origin Energy**

TransGrid

AUSTRALIAN ENERGY WEEK 2016

400+

6x CONFERENCE STREAMS 50+

30+ EXHIBITORS 5 ***** NETWORKING

Why do you need to be at Australian Energy Week?

- Your only opportunity in 2016 to network with key players from the entire energy
- Unparalleled access to industry and government leaders whose decisions shape future of the energy industry lored content streams addressing your biggest challenges and uncovering real
- Separate the facts from the hype to successfully navigate your organisation through an uncertain future as the sector decentralises, decarbonises and digitalises.

To attend, simply register online here or call the booking hotline on +61 (0)2 9977 0565.

Register before 29 April and save up to \$500!

Sincerely on behalf of,

Patricia Alfaro

Conference Director Australian Energy Week 2016

elbourne Albert Park

E: patriciaa@questevents.com.au T: +61 (0)2 9977 0565

This event is supported by:







IN THE MEDIA

Australian Energy Week 2016 was a platform for industry leaders and government to launch strategic initiatives and make announcements to stakeholders in the energy sector.

FINANCIAL REVIEW

♠ NEWS + BUSINESS - MARKETS - STREET TALK REAL ESTATE + OPINION - TECHNOLOGY + PERSONAL FINANCE -

Chief executive Andy Vesey told the Australia Energy Week conference the electricity supplied to electric vehicles under the offer would be fully "carbon offset" - meaning the company will plant trees or invest in other carbon offsets in Australia to match the carbon dioxide emissions.



66 AGL Energy will offer customers with

electric cars such as Tesla's Model S unlimited charging for \$1 a day under a new plan... Chief executive Andy Vesey told the Australia Energy Week conference the electricity supplied to electric vehicles under the offer would be fully 'carbon offset 55

-Australian Financial Review

We believe that the future will be distributed energy, particularly in these small micro grids,' said Laurie Curro, Horizon's general manager of power system services, in a presentation at Australian Energy Week 2016 in Melbourne last week. 99



At the Australian

THE AUSTRALIAN DESCRIPTION OF THE AUSTRALIAN PLANS NEWS OPINION BUSINESS REVIEW NATIONAL AFFAIRS SPORT LIFE TECH ARTS TRAVEL HIGHER ED MEDIA PROPERTY

> **Energy Week conference in Melbourne** yesterday, Mr Vesey said as the nation's ageing coal fleet came to the end of its life, a government plan would be needed to mitigate the economic and community impact of the transition to renewables. 55

-The Australian



AGL Energy chief Andy Vesey says the eventual closure of the nation's coal-fired power plants is almost inevitable, but it will come with price spikes and big community cost in the Latrobe and Humer Valleys if the government does not have a scheme for an orderly shutdown

At the Australian Energy Week conference in Melbourne yesterday, Mr Vesey said as the nation's ageing coal fleet came to the end of its life, a government plan would be needed to mitigate the economic and community impact of the transition to renewables.



EVENT PHOTOGRAPHY



66 A solid overview of the current policy environment and the future policy roadmap for Australia's energy market 99

-Advisor, ERM Power



66 A thoughtful and thought provoking discussion to assist understanding of current local and global energy issues and possible future trends in the Australian **Energy Market 55**



66 Diverse range of senior attendees. relevant and interesting content 55

-Regional Sales

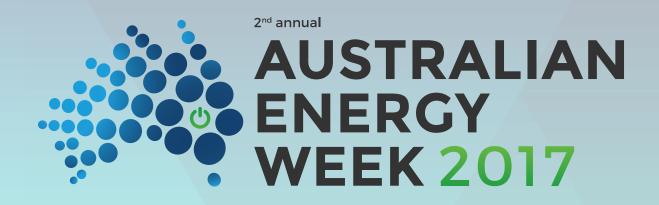




66 Brilliant **99**

-Engineer, ABB Australia

E EK



ALL THE BIG ISSUES. ALL THE KEY PLAYERS. ALL UNDER ONE ROOF.

New dates announced for 2017
20-23 June 2017
Pullman & Mecure Melbourne Albert Park
Talk to us today!

Contact Aleks Zids

- +61 (0)2 8188 7597
- aleksz@questevents.com.au to secure your sponsorship package.

